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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

JANUARY-MARCH

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1991	1990	Change %	1991	1990	Change %	1991	1990	Change %
Beginning Inventory	1,402,938	1,759,494	-20.3%	326,636	333,961	-2.2%	1,729,574	2,093,455	-17.4%
(+) Production	2,361,603	1,824,104	29.5%	489,243	466,730	4.8%	2,850,846	2,290,834	24.4%
(-) Ending Inventory	1,862,156	1,758,148	5.9%	240,542	352,487	-31.8%	2,102,698	2,110,635	- .4%
(=) Total Disappearance	1,902,385	1,825,450	4.2%	575,337	448,204	28.4%	2,477,722	2,273,654	9.0%
(-) Exports	893,159	828,772	7.8%	207,144	79,830	159.5%	1,100,303	908,602	21.1%
(=) Disappearance-Canada & United States	1,009,226	996,678	1.3%	368,193	368,374	- .0%	1,377,419	1,365,052	.9%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1991 & 1990

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1991	JAN-MAR 1990	MINE SITE	OFFSITE	1991	1990	1991	JAN-MAR 1990
MURIATE								
Special Standard	35,131	29,108	29,922	18,927	48,849	18,208	24,098	43,341
Standard	832,708	519,338	265,874	115,861	381,735	459,239	843,249	768,321
Chemical	18,547	39,054	5,983	2,269	8,252	17,928	18,549	32,444
Coarse	628,195	608,984	260,606	480,341	740,947	658,065	404,010	427,097
Granular	978,035	772,272	377,179	276,272	653,451	689,591	857,087	706,145
Soluble	228,212	214,887	108,664	72,220	180,884	179,694	210,275	181,902
Sulphates	130,018	107,191	72,060	16,520	88,580	87,910	120,454	114,404
TOTAL:	2,850,846	2,290,834	1,120,288	982,410	2,102,698	2,110,635	2,477,722	2,273,654

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		January-March	
	1991	JAN-MAR 1990	1991	JAN-MAR 1990	1991	JAN-MAR 1990	1991	JAN-MAR 1990	1991	1990
MURIATE										
Special Std	45	43	17,683	41,794	-	-	-	-	17,728	41,837
Standard	92,798	81,259	714,366	630,937	66,406	61,983	1,984	1,644	875,554	775,823
Chemical	-	-	-	-	21,220	24,179	1,243	1,189	22,463	25,368
Coarse	442,351	472,243	52,977	44,666	-	-	-	-	495,328	516,909
Granular	527,223	529,181	187,424	97,741	-	-	-	-	714,647	626,922
Soluble	107,451	105,870	33,080	17,336	25,774	33,867	33,428	30,894	199,733	187,967
Sulphates	58,872	69,181	57,856	42,390	1,170	1,864	262	11	118,160	113,446
TOTAL:	1,228,740	1,257,777	1,063,386	874,864	114,570	121,893	36,917	33,738	2,443,613	2,288,272

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JANUARY-MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULFATES	TOTAL
Argentina	0	0	0	0	826	826
Australia	0	3,542	35,976	0	2,006	41,524
Bangladesh	18,299	0	0	0	0	18,299
Belgium	2,141	0	42,284	0	0	44,425
Belize	0	0	701	0	44	745
Brazil	16,011	21,758	26,674	0	0	64,443
Chile	36,320	0	0	0	3,402	39,722
China	173,369	0	0	0	40,070	213,439
Colombia	11,056	3,854	0	0	639	15,549
Costa Rica	1,803	0	2,773	0	933	5,509
Denmark	10,149	0	0	0	0	10,149
Dom. Republic	0	0	9,254	0	121	9,375
Ecuador	4,213	0	0	0	0	4,213
Guatemala	4,036	0	0	0	0	4,036
Honduras	4,355	958	0	0	0	5,313
India	104,203	0	0	0	0	104,203
Indonesia	11,293	0	0	0	0	11,293
Ireland	0	0	2,722	0	0	2,722
Jamaica	0	1,360	4,990	0	0	6,350
Japan	44,997	7,421	29,840	28,505	5,870	116,633
Korea	84,864	0	0	0	0	84,864
Malaysia	97,627	0	0	0	0	97,627
Martinique	0	0	2,943	0	364	3,307
Mexico	20,910	0	0	0	2,693	23,603
New Zealand	10,305	10,456	0	0	12	20,773
Nigeria	6,614	0	0	0	0	6,614
Pakistan	483	0	0	0	0	483
Panama	881	0	2,353	0	0	3,234
Peru	1,400	0	0	0	0	1,400
Philippines	24,753	0	0	0	0	24,753
Puerto Rico	0	3,628	3,650	0	22	7,300
Switzerland	0	0	9,288	0	0	9,288
Taiwan	31,433	0	0	0	0	31,433
Thailand	3,697	0	0	0	0	3,697
United Kingdom	0	0	0	4,575	0	4,575
Venezuela	0	0	13,976	0	854	14,830
OTHER COUNTRIES	6,837	0	0	0	0	6,837
TOTAL AG:	732,049	52,977	187,424	33,080	57,856	1,063,386
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Australia	12	-	-	0	0	12
Japan	224	-	-	18,529	252	19,005
Korea	537	-	-	10,201	0	10,738
Mexico	1,971	-	-	0	10	1,981
Pakistan	25	-	-	0	0	25
Puerto Rico	9	-	-	0	0	9
Sweden	316	-	-	0	0	316
Switzerland	0	-	-	63	0	63
Taiwan	101	-	-	4,635	0	4,736
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	3,227	-	-	33,428	262	36,917
TOTAL EXPORTS	**735,276**	**52,977**	**187,424**	**66,508**	**58,118**	**1,100,303**

Other Countries = 3,697 tons standard grade to Burma;
1,458 tons standard grade to Guyana; and
1,682 tons standard grade to Nepal.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

JANUARY-MARCH QUARTER, 1991 & 1990

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1991	JAN-MAR 1990	MINE SITE	OFFSITE	1991	1990	1991	JAN-MAR 1990
MURIATE								
Special Standard	35,131	29,108	29,922	18,927	48,849	18,208	24,098	43,341
Standard	730,757	417,925	231,974	115,937	347,911	351,014	704,706	683,736
Chemical	15,570	36,150	5,664	2,269	7,933	16,840	15,710	29,399
Coarse	594,054	577,932	247,417	479,462	726,879	650,840	373,959	382,295
Granular	770,032	564,695	284,942	264,758	549,700	544,774	593,020	523,914
Soluble	216,059	198,294	108,664	72,220	180,884	176,472	190,892	162,765
TOTAL:	2,361,603	1,824,104	908,583	953,573	1,862,156	1,758,148	1,902,385	1,825,450

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		January-March	
	1991	JAN-MAR 1990	1991	JAN-MAR 1990	1991	JAN-MAR 1990	1991	JAN-MAR 1990	1991	1990
MURIATE										
Special Std	45	43	17,683	41,794	-	-	-	-	17,728	41,837
Standard	60,749	48,855	642,728	614,158	37,601	28,810	-	-	741,078	691,823
Chemical	-	-	-	-	19,207	21,388	398	1,189	19,605	22,577
Coarse	420,323	433,435	48,452	41,785	-	-	-	-	468,775	475,220
Granular	329,044	359,376	117,390	81,616	-	-	-	-	446,434	440,992
Soluble	86,683	84,615	33,080	17,336	25,594	33,407	33,428	30,894	178,785	166,252
TOTAL:	896,844	926,324	859,333	796,689	82,402	83,605	33,826	32,083	1,872,405	1,838,701

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JANUARY-MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	3,542	35,976	0	39,518
Bangladesh	18,299	0	0	0	18,299
Belgium	2,141	0	32,009	0	34,150
Brazil	16,011	21,758	3,327	0	41,096
Chile	34,751	0	0	0	34,751
China	133,863	0	0	0	133,863
Colombia	7,683	3,915	0	0	11,598
Denmark	10,149	0	0	0	10,149
India	104,203	0	0	0	104,203
Indonesia	11,293	0	0	0	11,293
Jamaica	0	1,360	3,300	0	4,660
Japan	41,036	7,421	29,840	28,505	106,802
Korea	84,864	0	0	0	84,864
Malaysia	97,627	0	0	0	97,627
Mexico	14,369	0	0	0	14,369
New Zealand	10,305	10,456	0	0	20,761
Nigeria	6,614	0	0	0	6,614
Pakistan	483	0	0	0	483
Philippines	24,753	0	0	0	24,753
Puerto Rico	0	0	3,650	0	3,650
Switzerland	0	0	9,288	0	9,288
Taiwan	31,433	0	0	0	31,433
Thailand	3,697	0	0	0	3,697
United Kingdom	0	0	0	4,575	4,575
OTHER COUNTRIES	6,837	0	0	0	6,837
TOTAL AG:	660,411	48,452	117,390	33,080	859,333
NON-AGRICULTURAL					
Australia	12	-	-	0	12
Japan	211	-	-	18,529	18,740
Korea	37	-	-	10,201	10,238
Pakistan	25	-	-	0	25
Switzerland	0	-	-	63	63
Taiwan	101	-	-	4,635	4,736
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	398	-	-	33,428	33,826
TOTAL EXPORTS	**660,809**	**48,452**	**117,390**	**66,508**	**893,159**

Other Countries = 3,697 tons standard grade to Burma;
1,458 tons standard grade to Guyana; and
1,682 tons standard grade to Nepal.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1991 & 1990

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1991	JAN-MAR 1990	MINE SITE	OFFSITE	1991	1990	1991	JAN-MAR 1990
MURIATE								
Standard	101,951	101,413	33,900	(76)	33,824	108,225	138,543	84,585
Chemical	2,977	2,904	319	-	319	1,088	2,839	3,045
Coarse	34,141	31,052	13,189	879	14,068	7,225	30,051	44,802
Granular	208,003	207,577	92,237	11,514	103,751	144,817	264,067	182,231
Soluble	12,153	16,593	-	-	-	3,222	19,383	19,137
Sulphates	130,018	107,191	72,060	16,520	88,580	87,910	120,454	114,404
TOTAL:	489,243	466,730	211,705	28,837	240,542	352,487	575,337	448,204

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		January-March	
	1991	JAN-MAR 1990	1991	JAN-MAR 1990	1991	JAN-MAR 1990	1991	JAN-MAR 1990	1991	1990
MURIATE										
Standard	32,049	32,404	71,638	16,779	28,805	33,173	1,984	1,644	134,476	84,000
Chemical	-	-	-	-	2,013	2,791	845	-	2,858	2,791
Coarse	22,028	38,808	4,525	2,881	-	-	-	-	26,553	41,689
Granular	198,179	169,805	70,034	16,125	-	-	-	-	268,213	185,930
Soluble	20,768	21,255	-	-	180	460	-	-	20,948	21,715
Sulphates	58,872	69,181	57,856	42,390	1,170	1,864	262	11	118,160	113,446
TOTAL:	331,896	331,453	204,053	78,175	32,168	38,288	3,091	1,655	571,208	449,571

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

JANUARY-MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULFATES	TOTAL
Argentina	0	0	0	0	826	826
Australia	0	0	0	0	2,006	2,006
Belgium	0	0	10,275	0	0	10,275
Belize	0	0	701	0	44	745
Brazil	0	0	23,347	0	0	23,347
Chile	1,569	0	0	0	3,402	4,971
China	39,506	0	0	0	40,070	79,576
Colombia	3,373	(61)	0	0	639	3,951
Costa Rica	1,803	0	2,773	0	933	5,509
Dom. Republic	0	0	9,254	0	121	9,375
Ecuador	4,213	0	0	0	0	4,213
Guatemala	4,036	0	0	0	0	4,036
Honduras	4,355	958	0	0	0	5,313
Ireland	0	0	2,722	0	0	2,722
Jamaica	0	0	1,690	0	0	1,690
Japan	3,961	0	0	0	5,870	9,831
Martinique	0	0	2,943	0	364	3,307
Mexico	6,541	0	0	0	2,693	9,234
New Zealand	0	0	0	0	12	12
Panama	881	0	2,353	0	0	3,234
Peru	1,400	0	0	0	0	1,400
Puerto Rico	0	3,628	0	0	22	3,650
Venezuela	0	0	13,976	0	854	14,830
TOTAL AG:	71,638	4,525	70,034	0	57,856	204,053
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	13	-	-	0	252	265
Korea	500	-	-	0	0	500
Mexico	1,971	-	-	0	10	1,981
Puerto Rico	9	-	-	0	0	9
Sweden	316	-	-	0	0	316
TOTAL NON-AG:	2,829	-	-	0	262	3,091
TOTAL EXPORTS	**74,467**	**4,525**	**70,034**	**0**	**58,118**	**207,144**